

FERRO SCRAP NIGAM LIMITED
(A GOVERNMENT OF INDIA UNDERTAKING)
EQUIPMENT CHOWK, CENTRAL AVENUE
POST BOX NO.37
BHILAI 490 001(C.G)

OFFICE
AGM(MM),
FERRO SCRAP NIGAM LIMITED,
EQUIPMENT CHOWK, CENTRAL
AVENUE, POST BOX NO.37,
BHILAI 490 001(C.G).

PHONE :2222474, 2222475
FAX :2220423,2223884
E-mail : fsnl_co@rediffmail.com

By Courier

ENQUIRY REF.NO.FC/ 4821 /2014 DT 11 -09-2014
12

- 1) Tender Enquiry issued to :- As per vendors list enclosed herewith
- 2) Last date of submission of tender :- 29-9-2014 by 2.30 p.m.
- 3) Techno-commercial bid opening :- 29-09-2014 at 3.00 p.m.
- 4) Name of supply :- For our Bokaro unit:-

Supply & installation of Liquid Oxygen storage and vaporisation facilities comprising of vacuum insulated evaporators, atmospheric vaporiser coils, distribution pipe lines.
- 5) Earnest Money :- Rs.5,000/- (Rupees Five Thousand only)

Vide D/D No. _____
Dated _____
Banker _____
- 6) Place of submission & opening of tender :- Office of:-
AGM(MM),
Ferro Scrap Nigam Limited,
Equipment Chowk,
Central Avenue,
Post Box No.37,
Bhilai 490 001(C.G).


(P.PURUSHOTHAM)
MANAGER(MM)

✓ ec to : GM(SAP) for hoisting in website.

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FERRO SCRAP NIGAM LIMITED
(A GOVERNMENT OF INDIA UNDERTAKING)
EQUIPMENT CHOWK, CENTRAL AVENUE
POST BOX NO.37
BHILAI 490 001(C.G)

INSTRUCTIONS TO THE TENDERER:-

Tenderer should read the following instructions carefully before submitting tender.

- 1) The tender comprises of 4 sections as stated below :-

SECTION "A" is the Technical part showing technical specification and scope of supply/work.

SECTION "B" is the Commercial part showing terms & conditions of the tender.

SECTION "C" is the Commercial part showing details/documents are to be furnished along with the tender.

SECTION "D" is the Price part showing the format for submission of price-bid.

- 2) Tenderer must submit complete tender containing all the 4 sections mentioned above.
- 3) Confirmation and acceptance of all the technical details as per Section-A must be clearly mentioned in Section-A of the tender.
- 4) Confirmation and acceptance of all the commercial terms & conditions as per Section-B must be given in Section-B of the tender.
- 5) Each page of Sections A & B should be signed by authorised signatory of the tenderer and name and designation should be mentioned along with rubber stamp/seal of the tenderer as a token of acceptance of the technical and commercial parts of this tender.
- 6) Details/Documents as desired at Section-C to be submitted.
- 7) Section-A, Section-B & Section-C of the tender are to be submitted together in a sealed cover/envelope which should be superscribed as "PART-I : TECHNO-COMMERCIAL BID". Our Enquiry No., Date & Due date of opening should also be mentioned on this envelope.

8) Earnest Money Deposit of Rs.5,000/- (Rupees Five Thousand only) should be submitted through D/D, Payable to FSNL, Bhilai in a separate envelope superscribing it as "Earnest Money " with relevant Enquiry No., Date & Due date on the envelope.

9) Prices / Rates should not be shown in Part-I.

Price/rate for each item should be shown in Section-D and put in a separate sealed cover which should be superscribed as "Part-II : Price-bid". The Enquiry No., Date & Due date should also be mentioned on this envelope. Each page of Section-D should be signed by authorised signatory of the tenderer and name and designation should be mentioned along with rubber stamp/seal of the tenderer.

10) All the above mentioned sealed covers should be put together and sealed in one bigger envelope on which the relevant Enquiry No., Date & Due date should be superscribed and sent to the office of the undersigned at the address given below latest by 2.30 p.m. on 29-09-2014 and shall be opened on the same day at 3.00 p.m.

Ferro Scrap Nigam Limited
Equipment Chowk,
Central Avenue,
Post Box No.37,
Bhilai 490 001 (C.G.)

11) The price-bids i.e., Part-II of those tenderers which are technically and commercially acceptable as per Sections A & B and qualifies as per qualifying parameters in Section-C only shall be opened on the date, which shall be intimated in advance to the individual tenderer. The price-bid of those tenderers which are not technically/commercially acceptable and not found qualified shall be handed over to the tenderer or their authorised representative in sealed and unopened condition.

12) Bidders if so desired, may depute their authorised representative with letter of authority to attend this tender opening.

13) Tenders not submitted as stipulated at point nos. (2) to (10) above shall be rejected.

15) Non-compliance of any of the stipulations in Section A, B, C & D of this tender enquiry also may cause rejection of the tender.


(P.PURUSHOTHAM)
MANAGER(MM)

Section-A

Facilities for liquid oxygen requirement at our Bokaro unit

- I) To Supply on hire and install 1 No. V.I.E. of capacity 10,000 Ltrs. at Bokaro unit Bursting yard area along with required number of atmospheric vaporiser coils for maintaining a maximum flow rate of 100 cu.mtr. of liquid oxygen/hour at 12-15 kg/cm.sq. out flow pressure at our work site, inside Bokaro Steel Plant
- II) To supply and lay 2" NB pipe lines with valves and fittings from the installation area upto the outlet points. At the consumption point a header with valves for providing connections to 2 hoses to be provided. Trench digging and necessary earth work will be done by us.
- III) The capacity of VIE and number of AV coils & Headers proposed to be installed by the tenderer should be specifically mentioned in the technical bid.

Note:- Tenderers should specifically give their consent and acceptance that FSNL can utilise the storage facilities provided by them for getting liquid oxygen supplies from any other agency.

Signature
Name(in block letters)
Designation
Rubber Stamp of the Co.

Section-B

Terms & conditions

- 1) Firm price:-The price(s) quoted for facility charges for the liquid oxygen installation should remain firm through out the period of order. Offers with price variation clause/escalation clause will not be accepted. The price should be quoted in the price-bid format indicating the basic rate, excise duty, sales tax, transportation etc. separately.
- 2) Period of order:-The initial period shall be tentatively for a period of 2 years and with provision for further extension by equivalent period at the discretion of FSNL.
- 3) Validity:-Your offer should be valid for a period of 90 days from the date of opening of techno-commercial bid.
- 4) Excise Duty:-The percentage of Excise duty applicable should be stated in the techno-commercial bid.
- 5) Sales Tax:-The percentage of Central Sales Tax/State Sales Tax/VAT applicable at full rate should be stated. Please note that FSNL cannot provide declaration form for concessional Sales Tax/VAT. The percentage of Central Sales Tax/State Sales Tax/VAT at full rate should be stated in your techno-commercial bid.
- 6) Installation & Facility charges:-Installation charges of V.I.E., A.V.Coil, 2" N.B.Pipe line and Facility charges of V.I.E. & A.V.Coils if any, should be clearly stated in the price-bid.
- 7) Maintenance of Liquid Oxygen installations:- The V.I.E. & A.V.Coils are to be maintained by the successful tenderer free of cost for any defect arising at any time during the order period.
- 8) Explosive licence:-Successful tenderer will have to assist us in obtaining explosive licence expeditiously right from preparation of site plan and lay-out plan.
- 9) Earnest Money:-The tenderer will have to submit an earnest money deposit of Rs5,000/- (Rupees Five Thousand only) by a Demand Draft payable on any scheduled bank at Bhilai. This earnest money deposit shall be suitably appropriated towards security deposit for the successful tenderer and shall be released along with the final bill. Tenders not accompanied with the EMD as stipulated above shall be summarily rejected. The EMD shall be forfeited in case the tender is invoked during the validity period or for any other default by the tenderer,as deemed fit by FSNL. No interest shall be payable on the Earnest Money Deposit.

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- 10) Security Deposit:- Earnest money deposit of the successful tenderer(s) shall be converted to Security Deposit and shall be returned along with the final bill after satisfactory execution of the order. During the period of order no interest shall accrue on this deposit. This amount may be forfeited in case of unsatisfactory performance and/or any other default by the successful tenderer, as deemed fit by FSNL. No interest shall be payable on the security deposit.
- 11) Quoting of Rates:- The rates and other charges as specified in the price-bid have to be quoted in the format given in Section-D of this tender enquiry. The tenderer should specifically confirm in their techno-commercial bid that they have quoted in the price-bid on the format given therein.
- 12) Schedule for installation of facilities of storage of Lox:-
- (a) Submission of foundation drawing for installation of VIE within 5 days of receipt of our purchase order.
 - (b) Preparation of site plan and layout plan in consultation with Incharge of our Bokaro unit and submission of the same to CCE within 15 days of receipt of our purchase order.
 - (c) You will have to obtain approval of layout plan and site plan from CCE within 15 days of submission to CCE.
 - (d) Obtain explosive licence from statutory authority on our behalf within 30 days of approval of site plan and layout plan by explosives authority.
 - (e) VIEs of requisite capacity and A.V.coils of adequate capacities for storing and evaporating the minimum quantity of 30,000 Cu.mtrs.of liquid oxygen per month should be delivered and commissioned at our site within 15 days of receipt of our intimation confirming the date on which foundation will be ready. The tenderer should specifically state in their techno-commercial bid the capacity of the VIE proposed.

Activities stated above at (a) to (e) should be completed preferably within 2 month's time.

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- 13) Payment:-
- (a) For Installation charges:-100% Payment shall be made within 30 days from the date of commissioning of the system.
- (b) For Facility charges:-100% of the monthly bill for facility charges shall be paid within 30 days of submission of your monthly bill(s) based on the certification from our Operation Head of our Bokaro unit.
- 14) THE TENDERER SHOULD STATE THEIR BANKER'S NAME, BRANCH, ACCOUNT NO., PAN NO. & IFS CODE REFERENCE.
- 15) Liquidated Damages:- Penalty @ 1/2% per week of the value of the total installation charges shall be charged for delay in delivery beyond the scheduled delivery period subject to a maximum of 5% of the value of installation charges mentioned above.
- Proportionate penalty for delay for part of a week/month shall also be charged. The penalty falling due shall be recoverable from your bill(s).
- 16) Force Majeure:- Liquidated damages will be applied subject to Force Majeure conditions such as Lockout, Strike, Riot, Restrictions imposed by Govt. and acts of God like Flood, Earthquake, Storm, Fire etc. which are beyond the tenderer's control.
- 17) Risk Purchase:-In the event, the successful tenderer fails to execute the order, FSNL reserves the right to get the same executed through some other source and the extra cost thereof including the duties and taxes shall be recoverable from the successful tenderer.
- 18) Conditional offer:- FSNL reserves the right to reject conditional offers which do not accept our terms and conditions.
- 19) Subletting:-The tenderer shall not without prior approval of FSNL in writing assign to any other party/parties, the whole/part of the work. Even where such approval is granted by FSNL, tenderer shall not be relieved of his obligations/responsibility.
- 20) Disputes:-Should any dispute as regards quality, quantity, specification, interpretations of the order terms or methodology for execution of supply arise, the decision of FSNL will be final and binding upon the tenderer.
- 21) Custody of materials:-The successful tenderer shall be entirely responsible for the safe custody of his material at the site(s) till the installation is successfully commissioned.

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- 22) Tender acceptance:-FSNL does not bind itself to accept the lowest in or any of the tenders and reserves the right to reject any or all the tenders, reduce or increase the quantities without assigning any reason whatsoever.
- 23) Termination of order:-The order can be terminated by either side giving a notice of 3 months period.
- 24) Digging of trench & civil work:- Digging of trench and civil work for the installation shall be executed by our Bokaro unit at our cost. You shall submit necessary drawing for this work to the Unit Head of our Bokaro unit so as to reach him within 7 days from the date of this order.
- 25) Tenderer(s) falling under MSME category and having valid registration certificate with NSIC, and then applicable benefits/facilities shall be extended as per procurement policy of Government of India.
- 26) Environment : The supply of materials/execution as stipulated in this enquiry should not adversely affect the environment health & safety of the organization.
- 27) Jurisdiction : Disputes if any, arising out of this transaction are subject to provision of competent court having jurisdiction over Durg.
- 28) Regret letter:-Please forward your regret letter in case you do not wish to quote.

All the above terms & conditions are acceptable to us.

Signature
Name(in block letters)
Designation
Rubber Stamp of the Co. :

Section-C

Documents/Details to be furnished

1)	Status of the firm	:-	
2)	Address in full	:-	
3)	Certificate of satisfactory execution of orders for supply of liquid oxygen installation from customers.	:-	
4)	Please state whether your service personnel will be available for rectification of fault/maintenance of the liquid oxygen installations at our site within 24 hours of receiving our coil.	:-	
5)	Are you registered with SAIL/any PSUs (if yes, please enclose documentary evidence).	:-	
6)	Latest Income-tax return copy	:-	
7)	Copies of Sales Tax/VAT registration(s)	:-	
8 a)	Details of Over Draft/Cash Credit limit allowed by any nationalised/scheduled banks to be indicated. The banker's letter in this regard should be attached.	:-	
b)	A certificate from the Banker(s) regarding financial status of the tenderer to be attached.	:-	

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Section-D.

PRICE-BID FOR STORAGE FACILITIES AT BOKARO UNIT

S.No.	Description	Base rate	Excise Duty	S.T./VAT at full rate	Transportation	Any other levy.	Delivery charges	Discount	Total
1)	Installation charges (one time)								
i)	V.I.E.	Rs. _____ per 100 Ltrs.capacity.			Rs. _____ per V/E				
ii)	A.V.Coils	Rs. _____ per No.			Rs. _____ per AV Coil				
iii)	2" N.B. Pipeline	Rs. _____ per running mtr.			Rs. _____ per running mtr.				
iv)	Headers	Rs. _____ per No.			Rs. _____ per No.				
2)	Facility charges (monthly)								
i)	V.I.E.	Rs. _____ per 100 Ltrs.capacity per month.							
ii)	A.V.Coils	Rs. _____ per No.per month.							

Signature
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 Designation
 Rubber Stamp of the Co.

Enq.Ref.No.FC/ /2014

Dt.10.09.2014

Due on : 29-09-2014

Sent to:-

- 1) M/s Goyal MG Gases Pvt.Ltd.,
A-38 (First Floor),
Mohan Co-operative Industrial Estate,
Mathura Road,
New Delhi 110 044.
- 2) M/s Ellenbarrie Industrial Gases Ltd.,
3A, Ripon Street,
Kolkata 700 016.
- 3) M/s Niket Udyog Ltd.,
Todi Chambers, 5th Floor,
2, Lal Bazar Street,
Kolkata 700 001.
- 4) M/s Praxair India Ltd.,
Flat No.1A, 1st Floor,
41, Shakespeare Sarani,
Kolkata 700 017.
- 5) M/s Inox Air Products Ltd.,
Plot No.B-131, MIDC Industrial Area,
Butibori,
Dist.Nagapur 441 122 (Maharashtra)
- 6) M/s. Vishva Vishal Engineering Ltd.,
4/5, Industrial Estate, Nandini Road.
Bhilai :450 026